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# TRAVELincMEMO

Your personal magazine twice a week



*Above: Lauren Park-Villagra, Orbit World Travel; Stuart Jones and Meaghan McCleary, Air New Zealand*

- Travel Management Association explores NZ chapter

A breakfast meeting this morning has explored the possibility of establishing a New Zealand chapter of the Association of Travel Management Companies (ATMC), a well established organisation in Australia.

Rob Dell, ACTE's chairman, is taking part in the Association of Corporate Travel Executives - CAPA Centre for Aviation Conference at Grand Mercure Auckland

this week. Today's meeting attracted 13 representatives from 10 Travel Management Companies.

Dell says many of the association's members already have regular communication with New Zealand TMCs and a number of Australian members have offices here.

'We are also in the process of creating an affiliation with the Guild of Travel Management Companies (GTMC) in the United Kingdom to facilitate greater trade between the markets in anticipation of Brexit.'

- **DriveAway Holidays launches earlybirds**

DriveAway Holidays has launched earlybird specials for 2018.

For travellers to France, Spain, Portugal, Croatia, UK, Germany, Italy, Greece and USA, offers range from 10-15% discounts, free upgrade options and added bonuses - all valid for sale until 31 January 2018 (unless specified otherwise). For example, clients can book an economy manual in Croatia in May with DriveAway Holidays from \$17 per day over seven days. The offer is valid for vehicle collection from 1 April 2018 until 31 March 2019.

Clients can also choose from motorhomes in USA, Canada, France and Australia – with savings of up to 60%.

All DriveAway offers come from some of the world's most reputable operators including Avis, Europcar and Hertz, and motorhome operators such as Just go, Avis Caraway, Canadream and Cruise.

[www.driveaway.co.nz/earlybird-2018](http://www.driveaway.co.nz/earlybird-2018)

- **Payment in travel distribution chain - 'make it easier'**

Travel Agents Association of New Zealand (TAANZ) CEO welcomed a robust discussion on aviation and travel distribution and payments at the ACTE - CAPA conference being held in Auckland this week.

'Travel agents sell travel and to do that they need forms of payment,' said Olsen as part of a panel discussion on the subject. 'There are so many different forms of payment and processes that it all adds to the costs (incurred) by agents and

the consumer. This panel has different suppliers discussing how to make it easier and travel agents would welcome that because it ain't easy now.'

Watch for more coverage of the Association of Corporate Travel Executives - CAPA Centre for Aviation Conference in the regular TRAVELinc Memo on Friday.

- Want more news? Missed a TRAVELinc Memo and need to catch up on the latest happenings in the travel trade? Check out [www.travelinc.co.nz](http://www.travelinc.co.nz)

This is a special edition of TRAVELinc Memo, your personal travel and tourism trade magazine brought to you in PDF form, and uploaded onto our website, 48 weeks a year, on Tuesday and Friday mornings. We focus on keeping international and domestic travel sellers current on industry matters, destination developments and new products, at home and around the world.

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