TRAVEL TODAY

Incorporating Tabs on Travel

Wednesday 20 January 2016

Issue 3230





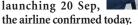
Jetstar to fly to the biggest towns in NZ starting with 'N'

New Plymouth + Auckland



SQ's New History-Making Flights

S i n g a p o r e Airlines will become the first airline in history to connect Australia and New Zealand's capital cities with its new Capital Express route launching 20 Sep,



The flights will also make SQ the first non transtasman carrier to operate from more than two destinations in New Zealand.

"We're extremely proud to be the first airline to provide non-stop flights between the New Zealand and Australian capital cities and are especially pleased to be introducing more international travel options to our New Zealand customers," says executive vice president commercial Mak Swee Wah. "New Zealand is a very important part of our global route network and is a popular destination for visitors from around the globe."

While the appeal for politicians is obvious, SQ is confident the flights will also be a success with leisure and corporate passengers, says Wah.

The widebody flights continue on from Canberra to Singapore, with a 75 minute stopover, giving Wellingtonians better access to SQ's global network. The service opens up the 'most direct international air route from Wellington to Asia', says WLG deputy mayor Justin Lester.





The flights further prove SQ's 'strong commitment to the New Zealand market', Wah added. This year SQ will celebrate 40 years of service into Auckland and 30 years into Christchurch

Wellington Airport, which wants to extend its runway to allow more international flights, was also happy to welcome its only widebody aircraft. Airport boss Steve Sanderson said he was thrilled to welcome SQ after 'some two years of discussions'.

... The Flights

The service will operate four times a week (subject to regulatory approval), using a 266-seat retrofitted 777-200 aircraft, with 38 business class seats and 228 in economy. Fares for the new service will be on sale from 25 Jan, with return flights starting from \$1808 WLG-SIN and \$587 WLG-CBR. Pictured: 1 Deputy mayor Justin Lester, Singapore Airlines vice president commercial Mak Swee Wah and Wellington Airport ceo Steve Sanderson. 2 SQ's general manager New Zealand Simon Turcotte.

New TAANZ Logo

TAANZ has released a new logo as it prepares to launch its new website and campaign to promote the benefits of using a TAANZ member.



The logo, which TAANZ has been working on for the last few months, has been refreshed to reflect TAANZ as a 'modern and contemporary membership organisation', the association says. Its new website launches in May, and TAANZ will be encouraging consumers to look out for the TAANZ logo when booking travel.

Members can continue to use the old logo in their website and marketing material but TAANZ is asking members to replace it with the new logo by the end of 2016. There's also an 'Approved TAANZ Broker' logo.

For details and to access the logo, head to the Members Zone at taanz.org.nz

Canada Requirement

Foreigners flying to or transiting through Canada will need an electronic travel authorisation (eTA) from 15 Mar, Air New Zealand advises. Clients who don't hold the eTA will be denied boarding. The rule affects citizens from countries who do not need a visa to enter Canada. The eTA is valid for five years or until passport expiry, and costs CAD7pp. See canada.ca/eta

Uber A Chopper

Uber is reported to be working Airbus to provide on-demand helicopter services. The company has offered its UberChopper service before for special events, and is now partnering with Airbus on the pilot project.





UNFORGETTABLE

EUROPE RIVER CRUISING

Europe's Most Luxurious River Ships and Land Journeys

ASK ABOUT OUR 2016 SPECIALS



Wed 20 Jan 16

Fiji InterCon ID Rates

The InterContinental Fiji Golf Resort and Spa is offering industry rates from FJD390pn in a pool view room, including breakfast for two, and resort activities like scuba dive lessons. Two children under 12 stay free in existing bedding. In Apr, the resort is also offering industry rates from FJD530 for Club InterContinental, which includes private check in and out, Wi-Fi, afternoon high tea, two hours of sunset cocktails and canapes, access to the adults only lounge and infinity pool, and a private holiday planner. For details email enquiries.fiji@ihg.com

Kiwis Heart Coffee

Air New Zealand's mobile app today registered its one millionth coffee order in its lounges since going live in Aug 2014—and nearly half of those were for the Kiwi favourite flat white. The baristas at selected NZ lounges in Australia and New Zealand make an average 2500 coffees a day.

VA Future Check-in

Virgin Australia is the first carrier to offer SITA's new 'Future Check-In' services, which include world-first hybrid desks that can switch from self-service bag drop mode to full-service traditional counters. The desks have been launched at the new domestic terminal at Perth Airport.

ISSN 1176-5275

Travel Today (incorporating Tabs on Travel) is published by Tabs on Travel Ltd, New Zealand. Ph +64-9-415 8111.

news@traveltoday.co.nz tony@traveltoday.co.nz

Click Here to Subscribe

© All contents are copyright, and must not be transmitted or copied without specific approval.

PO Box 305-167, Triton Plaza, Auckland 0757, New Zealand. Bld F, 14-22 Triton Dr, Albany, Auckland 0632, New Zealand.

All Blacks Tours Ups Commission

All Blacks Tours has improved the way it pays commission as it looks to work more closely with the trade, who it says are 'very, very important' to the company.

Agents bring in some 30-40% of All Blacks Tours' business each year, and have shown 'fantastic support' in the three years since it was formed, says general manager David Caldwell.

They've also been vocal with feedback about where they'd like to see changes, particularly in how (and how much) commission is paid.

"We had quite a convoluted commission structure and our commission was probably a bit less then agents were used to," Caldwell says. "We've scrapped all that and it's a flat 10% [on the land component]."

... Phenomenal Year

It's good timing as All Blacks Tours is anticipating a big year, with bookings already coming in far ahead of schedule.

"It's been different this year as we've had a phenomenal surge in bookings, typically we wouldn't see a booking until about Mar," says Caldwell. "Typically we're at the beach or watching the cricket, no one's thinking about the rugby."

The Bledisloe test in Sydney is almost

IT'S ON! IN SYDNEY SEE PAGE 7

New AF-KLM Kiosks

Almost all 765 new self-service kiosks designed by SITA and Air France-KLM are now in operation at Amsterdam's Schiphol and Paris' Charles de Gaulle and Orly airports. The new kiosks allow passengers to check-in for flights, print bag tags or purchase additional services. SITA is deploying the kiosks across 50 airports, including both Air France and KLM hub airports along with major airports in France and international outstations.

sold out, and a link to register interest in the 2017 Lions tour has 'gone nuts', he says. All Blacks is the OTA for the tour.

"I think that's on the strength of how well the team has gone last year," he says.

This year's schedule includes the Steinlager series, when the All Blacks will square off against Wales (providing a sneak peek into the 2017 Lions tour); the Investec Rugby Championship which includes a tour of Argentina and South Africa; and the end of year tour to Italy, Ireland and France. The team is also rumoured to be returning to Chicago in Nov, however Caldwell couldn't comment on the reports.

 All Blacks Tours hosted agents to breakfast with the All Blacks this morning, see p4 for photos.



QF's New Amenity Kits

Qantas has teamed up with Country Road to launch its new range of amenity kits for Premium Economy customers. Available from 26 Jan, the unisex kits include a Country Road branded eye mask, socks, toothbrush and toothpaste.

EK Ups Africa Flights

Emirates is increasing capacity on its Zambia and Zimbabwe flights from 01 Feb, when it replaces its current A340-300 service with a 777-300ER.

Business Development Executive – New Zealand



Fiji Airways operates an extensive international network across the Pacific connecting New Zealand to Fiji, USA, Asia and the South Pacific. Fiji Airways wishes to appoint a Business Development Executive based In Auckland to help support the ambitious growth of the airline.

The role will be responsible for maximizing revenue sales for Fiji Airways. Proven revenue generation and travel industry sales experience is essential. The role is challenging, you must be a great presenter, have a professional manner, be passionate when it comes to dealing with people and have a can do approach.

The successful applicant must have:

- Proven revenue generation and sales experience in the travel industry (minimum 3 years)
- · Sound understanding of a GDS and fares
- Strong presentation skills
- The discipline to create and implement business plans to key accounts and regions
- A valid NZ driver's license and own private transport
- Permanent New Zealand residency or New Zealand citizen.

This is a busy role, you will be required to attend various industry events, expos, conferences and famils, in addition to sales calls around New Zealand.

Fiji Airways offers a competitive salary, with international travel benefits and a company wide bonus program on achieved results.

Apply by email including a covering letter and your resume to vacancies@fijiairways.com no later than Friday 29th January 2016.

Upgrade to Extra Comfort Economy Class Seating for only USD125



Cruising Today

Wed 20 Jan 16 Page 3



Traveller Perks As Un-Cruise Turns 20

Un-Cruise Adventures is rolling out a number of perks for clients to help celebrate its 20th anniversary—during which time its small ship style of cruising has been fully embraced by Kiwis, says World Journeys.

Un-Cruise launched as American Safari Cruises with one yacht in 1996, rebranded to Un-Cruise in 2013, and in five years from 2009 expanded its fleet from three yachts to eight ships, while doubling its destinations from four to eight. It now offers small ship cruising in Alaska; coastal Washington; Columbia & Snake Rivers; Hawaii; British Columbia, Canada; and Mexico;

Explore The Galapagos

Clients looking to explore the Galapagos Islands and get up close and personal with wildlife can make the most of GO Holidays' packages, with savings of up to \$740pp. Highlights include a nine-night expedition from \$9409pp s/t; expedition cruises with Celebrity Cruises and Lindblad Expeditions; as well as Peru extensions, including Machu Picchu. Valid for sales to 29 Feb and select departures Feb-Dec 2017. GO has full details.

and in this year, launches in Galápagos, Costa Rica and Panama. "We have seen the Kiwi traveller fully embrace the Un-Cruise Adventures style of cruising, in particular the smaller number of passengers, the casual and friendly atmosphere, and the more in-depth experience of the destination—you're not just floating by from a great distance, you actually get out and experience it, whether it be on forest hikes, kayaking, or just meeting the locals," says World Journeys' Caroline Clegg. The wholesalers' best seller is the Discoverer's Glacier Discovery Country, and Clegg adds World Journeys is 'happy to see that in 2016 there is also the opportunity to enjoy this cruise aboard the Wilderness Adventurer at a lower price range'.

... 2016 Perks

Perks being offered to customers this year include new chairman's theme cruises sailing with a company owner and leader; a celebratory toast and anniversary dessert extravaganza aboard every trip in 2016; giveaways; limited edition gear; and 20th anniversary savings on select cruise dates, which will be updated throughout year.



Viva's Two For One End Of The World

Viva Expeditions advises agents it has a two for the price of one offer for its three-night 04 Mar End of the World voyage aboard expedition ship MV Via Australis. Clients will take in Tierra del Fuego and Patagonia on a roundtrip adventure from Ushuaia. It is priced from \$3935 for two.

Croatia Cruising

Croatia Times Travel has released new specials for select small ship cruising and tour & cruise combos. Highlights include a seven-night Adriatic Deluxe Cruise, departing 21 or 28 May, visiting Brac, Korcula, Dubrovnik, Miliet and more, which is priced from \$1630 for the lower deck-a saving of \$340pp-and from \$1895 for the main deck—a saving of \$440pp. All other departures save 10%. Clients must book and pay by 15 Feb. Its seven-night Dubrovnik to Zadar cruise, departing 21 May is now priced from \$1630pp, a saving of \$170pp, for booking and payment by 29 Jan; its Secrets of the Adriatic cruise, departing 12 Jun, is now priced from \$1410pp, a saving of \$140pp, for bookings and payment by 29 Jan. Email sales@cttravel.co.nz for further sale itineraries and full details.

Scenic Eclipse Microsite

Scenic has launched a microsite for its new ocean cruising ship, Scenic Eclipse, which features detailed information and a video. See scenic. com.au/eclipse

OLife Extras

Oceania Cruises has introduced a new evolution to its popular OLife promotion by allowing clients to choose from a variety of complimentary amenities when booking a cruise from its 2016 Collection. The amenities include free unlimited internet access and a choice of a beverage package, free shore excursions or a shipboard credit. The number of complimentary shore excursions offered and the amount of shipboard credit is dependent on the length of the cruise—ranging from three shore excursions or a \$300 credit for voyages up to nine days to five shore excursions and \$500 credit for sailings 14 days or longer. The promotion is valid for six months and is scheduled to conclude 30 Jun.

Variety On Top

Variety Cruises has been selected as the number one Boutique Cruise Line Worldwide by the annual *USA Today* Best of 10 contest, advises Discover the World. The line was voted into the top spot by *USA Today's* readers.



Wholesale Travel Consultant – Cruise HOT Product – Tangihua Street, Auckland

- Awarded 'Best Travel Agency Brand' at the 2013, 2014 and 2015 National Travel Industry Awards
- Randstad's most attractive Employer Brand Awards 2015 placed in top 12!

As Wholesale Consultant – Cruise, based at Tangihua Street, Auckland CBD, you'll be part of a dynamic team providing exceptional sales and service to our customers. You'll be handling telephone and email enquiries from travel agents across the country, drawing on your cruise knowledge to provide recommendations and book cruise holidays.

The key to your success in this role will be:

- · A track record of excellence in customer service and sales
- High level of knowledge on cruise product
- · Proficiency in various cruise booking systems
- Hold minimum Accredited Cruise Consultant CLIA qualification
- · Team player and independent thinker

Are you a cruise specialist looking for a change and ready to go on an unforgettable journey with a company who not only understands travel inside out but is constantly exploring new ways to re-invent it?

Please apply with a covering letter and up-to-date CV to Rose Fong-Anthony at rmfong@hot.co.nz

Applications close: Wednesday, 3rd of February 2016.

houseoftravel.co.nz/careers



*l*ed 20 Jan 16





ABs On That One Drunk Kiwi

All Blacks Tours hosted agents to a breakfast with some of the players this morning, where they were quizzed on their travel habits—and just how much it means to them to have Kiwis travelling to watch them play.

ABT General manager David Caldwell asked players Victor Vito, Charlie Faumuina, TJ Perenara, Sam Whitelock and Luke Romano if their performance is affected by having New Zealanders

in the crowd at their away games. Whitelock said Kiwis are easy to pick out of the crowd, particularly when the stadium is silent in a crucial moment in the game. "The crowd goes completely quiet and you definitely hear that one drunk Kiwi that always yells something out," he said. "It's awesome."

During the Rugby World Cup final last year, the team was thrilled to see how many more Kiwi supporters there were than Aussies, said Romano. When the MC asked the Kiwis to cheer, 'if Twickenham had a roof, it probably would have blown off', he said. "It was like a home game for us," he says. "It was pretty amazing to know that far away from home we had that much support."

News & Product

There you have it—anyone looking for a reason to sell a reluctant client on a tour following the All Blacks might try mentioning their presence could help the team win the



1 TJ Perenara, Victor Vito and Luke Romano. 2 Charlie Faumuina and TJ Perenara with Lee Johns, My Travel Broker. 3 Charlie Faumuina and TJ Perenara with Vicki Boddington and Gina McCarthy, United Travel Takapuna. 4 Victor Vito with Alison Sharp, Travel Managers; Anita Gatley, Wedding Travel; Janice Figge and Noeline Walsh, Skytrain Lion World Travel; and Rachel Thompson, Travel Managers. 5 Charlie Faumuina and TJ Perenara with Meredyth Morgan and Matt Hall of Infinity Sports Travel. 6 Nicola Thomas, Accent on Travel, and Sam Whitelock with the signed All Blacks jersey she won. 7 Joelle Talbot and David Caldwell, All Blacks Tours. 8 David Caldwell, All Blacks Tours asks the boys the tough questions.



Wholesale Travel Consultant – Longhaul HOT Product – Roydvale Avenue, Christchurch

Based in HOT Product, Roydvale Avenue, Christchurch you will be a vital part of the Longhaul team. You will provide a professional standard of product knowledge to our House of Travel retail outlets. You will provide fast and accurate product support to the HOT outlets ensuring they maximise sales and provide suitable solutions to our customers. In addition, you will actively create and take opportunities to increase sales and margin for HOT Product and the Retail Travel customer group and look for and implement continuous improvements to the way HOT Product operates.

The key to your success in this role will be:

- Strong written and oral communication skills
- A standout team member with a desire to share ideas
- Industry experience of at least 2 years
- A passion for travel
- Knowledge of, and the ability to work across all Longhaul destinations is essential
- The ability to work under pressure and meet deadlines
- Excellent attention to detail
- Bucket loads of initiative
- The desire to learn and develop your skills and knowledge
- An out there kind of personality

Please apply with a covering letter and up-to-date CV to Amanda Southon at asouthon@hot.co.nz

Applications close: Wednesday, 3rd of February 2016.

houseoftravel.co.nz/careers



Calling experienced consultants... Infinity Holidays wants you!

We currently have positions for consultants to join our Long Haul and Touring & Adventure teams. You will be a specialist in your chosen area - Long Haul selling an array of product from Asia to Europe and Touring & Adventure selling itineraries from our preferred Tour Companies. If you believe that variety is the spice of life then these roles are for you!

A successful candidate will be someone who is passionate about travel, motivated to reach and exceed targets and someone who is not afraid to go the extra mile for their clients! Our clients are made up of the 145 Flight Centre Retail, Cruiseabout, Travel Associates and Student Flights stores across the country, so you have a pool of enquiry to ensure that you are always busy and have the opportunity to excel!

Here's what one of our current consultants have to say:

"I really enjoy working in a team within a bigger Infinity team, spending time and learning from a number of people across areas. It's great dealing with various areas within Flight Centre as well as a large number of external suppliers for a varied working day!"

If you are interested to hear more contact Emma Crozier on 09 301 9136 or emma.crozier@flightcentre.co.nz or alternately APPLY NOW on http://applynow.co.nz/jobF162065











FLIGHT CENTRE



Wed 20 Jan 16 P5

Sam's Singapore Move

Sam Morrah, known to many in the New Zealand trade for his time as a Contiki sales executive, has moved to

Singapore to take up the role of sales and marketing director for Asia.





up the team in Asia, and will work alongside regional director of sales and marketing (Asia and New Zealand) Tony Laskey. He's responsible for ensuring sales growth in Singapore, Malaysia and the Philippines, India, South Korea, Taiwan and Japan.

APT, Sabre Renewed

Sabre has renewed a strategic agreement with the APT Group, which includes customised Sabre solutions to help APT scale its regional business. APT's customer service team is using online booking engine Sabre Explore.

Lonely Planet: What's New In 2016

From zip-lining in Cuba and deep sea diving off Singapore, to the new Louvre Abu Dhabi and a Mamma Mia restaurant in Stockholm, Lonely Planet has rounded up the best new openings and attractions opening around the globe in 2016.

The list of 31 new openings and attractions can be downloaded in a free ebook, and also include the Centre for Extreme Tourism near Nicaragua's tallest

active volcano; Hokkaido Shinkansen, Japan's new bullet train route; new lions in Akagera National Park, Rwanda; and the first-ever airport on Napoleon island, St Helena, British Territories.

There's a new Floating Piers art installation on Lake Iseo, Italy; USD5 billion expansion of the Panama Canal; Amazing World of Dr Seuss Museum in Springfield, Massachusetts; and David Hasselhoff's BASK island resort in Gili Meno, Indonesia. The world's first inland surf lagoon, Surf Snowdonia opens in Wales; Mémorial ACTe, the largest museum on



slavery, in Point-à-Pitre, Guadeloupe; and a new National Blues Museum in St Louis, Missouri.

New Zealand gets a mention for the new Te Ara Hura walking tours on Waiheke Island; there's a National Museum of African American History and Culture coming to Washington, DC; and London's Tate Modern is getting an extension.

For all the details, download the ebook at lonelyplanet.com/new-in-travel-2016

This one's free but *Travel Today* readers can also access Lonely Planet titles at 20% off RRP through travel-today.co.nz/lonely-planet/

EK Adds Geneva Flight

News & Product

Emirates will add a second daily service to Geneva from 01 Jun, resulting in an overall 26% increase in EK capacity to Switzerland. The flight will be operated by a 777-300ER in a three-class configuration.

Deva Free Kids Club

The Sheraton New Caledonia Deva Spa and Golf Resort is now offering complimentary use of the Sheraton Kids Club for children aged between one and 12. The kids club includes lunch and can accommodate 36 children, with a wide range of activities. It's open seven days a week and children can stay hourly, a half day or full day.

Phuket Temptations

GO Holidays has released Phuket Temptations, with return flights to Phuket, via Kuala Lumpur, flying Malaysia Airlines ex Auckland. Highlights include eight nights at Best Western Phuket Ocean Resort, and flights, from \$1299pp s/t; or clients can upgrade to four star and stay at Centara Karon Resort Phuket, with eight nights and flights from \$1379pp s/t. There's also eight nights at Movenpick Resort & Spa Karon Beach Resort, and flights, from \$1795pp s/t. The sales are valid to 31 Jan for travel 01 Apr-30 Sep.



HIRING NOW - Premium Travel Expert

Travel Associates is proudly recognized as a premium boutique travel retailer part of the Flight Centre Travel Group (FCTG), dedicated to offering discerning travellers the ultimate experiential and tailor-made international itineraries. Backed by the most experienced and knowledgeable Travel Experts in the FCTG, within a setting far removed from the pace of a traditional retail environment.

Why work for Travel Associates?

- Work alongside the most knowledgeable consultants in the country
- Provide the boutique holidays you are truly passionate about
- Monday Friday hours, with increased flexibility
- Unlimited earning potential & profit share options
- Unique career opportunities to open your own business in the future
- Access to all FCTG employee benefits

Desired Experience

With a motto that reads "Our experience counts" you'll need just that, a minimum of 5 years experience as an International Travel Agent as well as an established and loyal existing database.

To join NZ's Best Large Workplace 8 years running, an emerging boutique brand as well as a friendly and dedicated team, contact rebecca.bakker@flightcentre.co.nz on 09 301 9133 OR Apply Now!

WELLINGTON http://applynow.co.nz/191390 AUCKLAND http://applynow.co.nz/jobf189507



Wholesale Travel Consultant – Longhaul

HOT Product – Tangihua Street, Auckland

Based in HOT Product, Tangihua Street, you will be a vital part of the Longhaul team. You will provide a professional standard of product knowledge to our House of Travel retail outlets. You will provide fast and accurate product support to the HOT outlets ensuring they maximise sales and provide suitable solutions to our customers. In addition, you will actively create and take opportunities to increase sales and margin for HOT Product and the Retail Travel customer group and look for and implement continuous improvements to the way HOT Product operates.

The key to your success in this role will be:

- Strong written and oral communication skills
- A standout team member with a desire to share ideas
- · Industry experience of at least 2 years
- A passion for travel
- Knowledge of, and the ability to work across all Longhaul destinations is essential
- · The ability to work under pressure and meet deadlines
- · Excellent attention to detail
- Bucket loads of initiative
- · The desire to learn and develop your skills and knowledge
- · An out there kind of personality

Please apply with a covering letter and up-to-date CV to Rose Fong-Anthony at rmfong@hot.co.nz

Applications close: Wednesday, 3rd of February 2016.

houseoftravel.co.nz/careers



Wed 20 Jan 16

Port Stephens Event

Broughtons at the Bay, a multipurpose corporate, social and entertainment area in Port Stephens has undergone an AUD300,000 transformation. Business Events Australia says the venue, overlooking Nelson Bay Marina, can accommodate 240 seated and 300 standing

Keeping Ahead Of The Scammers

New Zealanders are fortunate to come from a country relatively free of high-street criminal activity, so we can be a bit naive and easy targets to be duped and robbed abroad.

Some of the current scams are: The Pigeon Poo scam—someone points out there is poop on a jacket and offers to clean it. While the wearer is distracted the poop-spotters will

also clean them out with their quick fingers. This one is popular in Spain. The Pretty Escort, popular in Thailand, sees a lovely girl sweet-talk a hapless fellow into buying her a drink. The bill will be big and accompanied by a couple of even bigger bouncers looking for a cash settle-

With the Airport Security Scam, usually in Thailand and the US, someone in a hurry pushes past just as a traveller is about to pass through the electronic scanner, their valuables already ahead of them. The alarm trips and while officers try to 'find' the reason the valuables disappear. Customs is complicit in this one, so complaining won't help. Travellers should try and pass through the scanner at the same time as their valuables.

Back in Spain, the scammer slashes a rental car's tyre. A passer-by will offer help and distraction while accomplices are rifling the boot.

In Paris a passer-by will pick a ring from the ground and demand a 'reward' from the person they are 'returning' it to.

The Temple Guilt Trip fleeces tourists in Asian countries. A 'monk' presets a book listing the generous donations of others, guilting the tourist into matching the amount.

In India some cab drivers advise the hotel asked for is closed and take the passenger to another. He gets a commission from the second hotel for finding new guests.

In France, Italy and Spain babies fly through the air in the expectation that a passing tourist will automatically reach to save them. The 'babies' are fake, in fact, and its accomplices take advantage of occupied hands to

And just about everywhere there are guides who take visitors to the 'best' shop for the 'cheapest price' and 'best range' so the shopper can be landed with substandard goods and the guide can take a good commission.

ET Expansion Plan

Ethiopian Airlines plans to order 10 narrow-body planes as part of its Vision 2025 fleet expansion target. It is considering Canada's Bombardier and Brazil's Embraer jets, among others. The airline also has 14 firm orders for A350 aircraft between now and 2025. It expects to grow from 77 aircraft and 7.4 million passengers this year to 22 million passengers and 150 aircraft by 2025.



Arches Of Allendale

South Australian Tourism recommends the Arches of Allendale on the Limestone Coast for clients who are looking for a quirky escape. The boutique accommodation is a restored church, offering three bedrooms to cater for up to six people, located within easy access to beaches, wineries, golfing and diving and is a 15-minute drive from the main town of Mount Gambier. Visit archesofallendale.com for details.

Nap Under The Vines Sinclair Cottage is a quaint 1927 period cottage with three bedrooms and functional kitchen now open at Flame Hill Vineyard in Montville, which takes away the risk of drinking and driving. All guests receive the Flame Hill Wine Club discount on all wine and dining at Flame Hill Vineyard. A two-night midweek stay costs from AUD500. See flamehill.com.au

Hartley's Expansion

Hartley's Crocodile Adventures will be undergoing further upgrading and expansion during late 2015 and early 2016 to make room for additional wildlife displays and facilities, advises Tourism Port Douglas & Daintree. From Apr 2016 it will be offering koala and wombat photo opportunities as well as new wildlife exhibits. See crocodileadventures. com for more.

ndustry

Rocky Mountaineer & Adventure World Road Show Breakfasts

Dunedin: Tue 26, Otago Museum -Kakapo Room, 0715.

Christchurch: Wed 27, Reality Bites Cafe, 0715 & 0845.

Wellington: Thu 28, Air NZ (Koru Room), Level 4 - State Insurance Tower, 0715 & 0845.

FEBRUARY 2016

Brand USA Discover America

Christchurch: Mon 22, Rydges Latimar Hotel, 1700-2130. Auckland: Tue 23, The Cloud. Queens Wharf, 1700-2130.

JAWS Roadshow

Dunedin: Mon 29, Scenic Southern Cross Hotel, 118 High Street, 1700-

MARCH 2016

JAWS Roadshow

Christchurch: Tue 01, Rydges Latimer Hotel, Latimer Square, 1700-

Nelson: Wed 02, Rutherford Hotel, 27 Nile Street West, 1700-2000. Whangarei: Tue 08, Forum North, 7 Rust Ave, 1700-2000.

Napier: Mon 14, War Memorial Conference Centre, 48 Marine Parade, 1700-2000.

Wellington: Tue 15, Rydges WLG, 75 Featherston Street, 1700-2000. Palmerston North: Wed 16, Distinction Hotel, 175 Cuba Street, 1700-2000.

New Plymouth: Thu 17, Novotel Hotel, Cnr Of Hobson and Leach Streets, 1700-2000.

Tauranga: Tue 22, Tauranga Yacht Club, 70 Keith Allen Drive, 1700-2000.

Hamilton: Wed 23, Novotel Tainui, 7 Alma Street, 1700-2000.

Cook Islands Roadshow

Christchurch: Tue 08, Hagley Oval, 0730-9030. Wellington: Wed 09, Rydges Hotel, 0730-9030.

Auckland, North Shore: Wed 09. Spencer on Byron, 1730-2030. South Auckland: Thu 10, Waipuna Suites, Highbrook, 0730-0930. Auckland CBD: Thu 10, The Heritage Hotel, 1730-2030.

Tourism Fiji Bula Marau Family **Roadshow**

Palmerston North: Mon 04. Distinction Hotel, 0700-0930. Christchurch: Mon 04. Tait Conference Centre, 1730-2015. Wellington: Tue 05 April, Amora Hotel, 1730-2015. Hamilton: Wed 06, Ferrybank Reception Centre, 1730-2015. Auckland: Thu 07, Stamford Hotel, 1730-2030. Auckland North Shore: Fri 08,

Asia Now roadshow

Dunedin: Tue 05. Christchurch: Wed 06. Wellington: Thu 07. Tauranga: Mon 11. Hamilton: Tue 12. Auckland North: Wed 13. Auckland East: Thu 14. Venues, times tba.

OBE Stadium, 0700-0930.

Avalon Waterways 2017 Launch Kerikeri: Wed 06, pm.

Petone: Wed 06, pm. Whangarei: Thu 07, pm. New Plymouth: Thu 07, pm. Hamilton: Mon 11, pm. Tauranga: Tue 12, pm. Auckland, North Shore: Tue 12, pm. Dunedin: Tue 12, pm. Auckland, East: Wed 13, pm. Timaru: Wed 13, pm. Napier: Wed 13, pm Auckland, West: Thu 14, pm. Palmerston North: Thu 14, pm. **Ashburton**: Thu 14, pm. Christchurch: Tue 19, pm. Invercargill: Wed 20, pm Queenstown: Thu 21, pm. Nelson: Wed 27 Apr, pm. Blenheim: Thu 28, pm.

Times, venues tba.

Where Travel Agents go for information on:

- *Hotels
- *Destinations *Sightseeing *Restaurants
- *Resorts
- *Shopping
- *Activities
- * Events *and much
- *Tours *Transport
- more

CLICK HERE

and be informed to earn more commission!

For more see Monday's Travel Today



Sydney attracts one of the world's most spectacular line-ups of musical productions, high adrenalin sports, exciting cultural experiences and artistic collaborations.

Find out more at sydney.com or talk to your preferred wholesaler for packages.











Sydney Gay & Lesbian Mardi Gras 19 Feb – 6 Mar, 2016

The world's loudest and proudest celebration of gay and lesbian diversity. The parade and party will be held on Saturday 5th March.

Various locations across Sydney

Handa Opera on Sydney Harbour: Turandot

24 Mar - 24 Apr, 2016

Enjoy world-class opera as Turandot's story of true love and sacrifice is told on a giant harbour stage.

Mrs Macquaries Point, Sydney

Vivid Sydney

3

27 May - 13 June, 2016

Vivid Sydney is a unique annual event of light, music and ideas, featuring an outdoor gallery of extraordinary lighting sculptures.

Various locations across Sydney

Holden State of Origin - Game 1

1 June

Rugby League's greatest rivals in action: the NSW Blues vs the QLD Maroons.

ANZ Stadium, Sydney Olympic Park

5

College Football Sydney Cup

27 August

University of California Berkley vs University of Hawaii in the opening round of the NCAA College Football Championships.

ANZ Stadium, Sydney Olympic Park



If it's on in Sydney, it's on sydney.com



Please note that events are subject to change or cancellation (check relevant website for further details prior to the event).

Destination NSW acknowledges and appreciates all photographic images supplied by each event owner for use in this advertisement.