

NTIA Finalists judging summary page



Instructions: Add data to all yellow highlighted cells. Please print 4 copies and bring with you to the presentation

Name of finalist								
Category entered								
	This year				Last year			
Finance	Actual	Budget	Var NZD	Var %	Actual	Budget	Var NZD	% Variance Actual year on year
All Income								
Less Cost of all Sales								
Gross Profit								
Net Profit afer taxation								
	This year				Last year			% Variance Actual year on year
People								
Total staff								
Total selling staff								
Staff turnover (number)								

All financial and other information provided to be treated as confidential.