



A higher standard

Travel Agents Association of New Zealand Inc.

Annual report covering the period

June 1 2023 – May 31 2024

CONTENTS

Page 3 - The TAANZ Board

Pages 4/5 - President's Report

Page 6 - Key Statistics

Pages 7/25 - Financial Statements for TAANZ

The TAANZ Board

Mr Brent Thomas – President

Mr Andrew Bowman

Mr John Willson

Mrs Jackie Bell

Mr Jason Buckley

Mrs Victoria Courtney – Vice President

TAANZ PRESIDENT'S REPORT – AGM 2024

Another wonderful year for the NZ travel industry. Kiwis continue to travel, and the travel agency community continue to provide exceptional expertise and value. The resilience of the kiwi travellers is pleasing to see. Kiwis have always travelled and this past year has been no exception in spite of the cost-of-living pressures. The ongoing return of international capacity and increasing competition has fuelled some yield decline which has certainly inspired travellers and we have been part of their journey.

The year has not been without its challenges. The government was still forming during our last AGM. Whilst there have been some strong signs of economic improvement, we have seen a decline in domestic travel with the new government focused on cost reduction. This has certainly applied pressure to parts of our industry.

We have been fortunate to meet with the Honourable Matt Doocey, Minister of Tourism. He demonstrated a clear understanding of the travel and tourism ecosystem and a commitment to support the industry. We have laid a strong foundation to build stronger relationships and ensure ongoing industry support. Minister Doocey introduced us to Honourable Andrew Bayly, Minister of Commerce and Consumer Affairs. We have escalated to the ministry the challenges faced by kiwi consumers, highlighting the inconsistency of global consumer protection policies within the travel sector, and New Zealand's consumer protections being far from best practice. Minister Bayly demonstrated a commitment to address our concerns.

The TAANZ board have been focused on member value in the absence of a CEO. We identified 7 priorities critical to our members.

We committed to increasing member communications, a key priority for the CEO role moving forward. We engaged David Coombes to draft our comprehensive covid enquiry response, accurately representing the full impact of covid policies and decisions on our industry. We have begun much needed work to rebuild our website and member database including securing government funding to assist with this project. Our work on the constitution continues and we will be well placed to deliver proposed amendments to the constitution in the new year with a view to finalising at the 2025 AGM.

We will provide an update during the AGM regarding two of our more substantial projects. Firstly, our work with Ringa Hora / Te Pukenga to develop industry leading certification for our people incorporating funds to

support the programmes. Secondly, the outcome of our work with IATA on the joint bank guarantee.

Our highlight of the year was without doubt, connecting with so many of you at the NTIAs in May. It was a long overdue and much anticipated celebration. It was inspiring to have over 700 kiwi travel professionals together for the first time post covid. An incredible night made possible by the hard work of our platinum sponsors Air New Zealand, Qantas and Singapore Airlines, Motive Events and the board. We are pleased to have a date set for next year already, 3 May 2025, and can't wait to celebrate the incredible achievements of our industry once again.

On the 9th September Julie White started as our new CEO. Only a few weeks into the role Julie is already making a significant impact in several key areas. Her ability to navigate government process, her strong relationships with hospitality and tourism and her passion for delivering member value have enabled her to hit the ground running. Julie will provide an update of her top priorities during the AGM. Julie brings significant value to our organisation and industry. Travel is a dynamic and ever-changing industry; it is great to have Julie's expertise and experience to navigate us through the coming year.

As we make the run into the Christmas / New Year period I would like to again thank the TAANZ Board and co-opted members. They give their time when most have full time jobs that are very demanding. A huge shout out to both Christine Armstrong and Tom Leckie for the great work they do on the administration and bonding side of the Association respectively.

Also, I would like to take this opportunity to wish all the members the very best as we fast approach the end of the year. It's been another big year with fantastic results across the industry. Enjoy some well-earned time out over the Christmas / New Year with loved ones.

All the very best.

Cheers

Brent Thomas

President

Membership Statistics

	May-10	May-11	May-12	May-13	May-14	May-15	May-16	May-17
Full Members								
Head Offices	342	331	317	314	304	303	294	281
Branch offices	70	67	89	92	81	80	72	81
Total	412	398	406	406	385	383	366	362
Travel Brokers	401	431	476	522	533	564	402	434
Allied Members	77	73	59	69	68	72	71	73

*

	May-18	May-19	May-20	May-21	May-22	May-23	May-24
Full Members							
Head Offices	278	276	267	237	212	204	199
Branch offices	83	79	79	111	100	95	97
Total	361	355	346	348	312	299	296
Selling Staff			1861	1271	1077	1502	1488
Travel Brokers	430	445	450	693	654	710	711
Allied Members	79	61	73	63	63	57	51

* May21 onwards includes Flight Centre membership figures

Travel Agents Association of New Zealand Incorporated

Performance Report

For the year ended
31 May 2024

Contents

	Page
Non-Financial Information:	
Independent Auditor's Report	2-4
Entity Information	5
Statement of Service Performance	6-7
Financial Information:	
Statement of Financial Performance	8
Statement of Financial Position	9
Statement of Cash Flows	10
Statement of Accounting Policies	11-12
Notes to the Performance Report	13-19

Independent Auditor's Report

To the Members of Travel Agents Association of New Zealand Incorporated

Report on the Audit of the Performance report

Opinion

We have audited the Performance report of Travel Agents Association of New Zealand Incorporated (the "Society") which comprise:

- a. the entity information on page 5;
- b. the financial statements set out on pages 8 to 19, which comprise the statement of financial position as at 31 May 2024, and the Statement of Financial Performance, and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies; and
- c. the statement of service performance on pages 6 to 7.

In our opinion, the accompanying Performance report present fairly, in all material respects:

- a. the entity information as at 31 May 2024;
- b. the financial position of the Society as at 31 May 2024 and its financial performance and cash flows for the year then ended; and
- c. the service performance for the year ended 31 May 2024 in accordance with the Society's service performance criteria

in accordance with the Public Benefit Entity Simple Format Reporting – Accrual (Not-for-profit) issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit of the financial statements in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)) and the audit of the statement of service performance in accordance the International Standard on Assurance Engagements (New Zealand) (ISAE (NZ)) 3000 (Revised) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Performance Report* section of our report. We are independent of the Society in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interest in, the Society.

Responsibilities of Board Members for the Performance report

Board Members are responsible on behalf of the Society for:

- (a) the preparation and fair presentation of the entity information, financial statements and statement of service performance in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-for-profit) issued by the New Zealand Accounting Standards Board;
- (b) service performance criteria that are suitable in order to prepare statement of service performance in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-for-profit); and
- (c) such internal control as Board Members determine is necessary to enable the preparation of the financial statements and statement of service performance that are free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Board Members on behalf of the Society are responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Board Members either intend to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the Audit of the Performance report

Our objectives are to obtain reasonable assurance about whether the entity information, and the Performance report as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Performance report.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements and the statement of service performance, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of the Society's internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by Board Members and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements and the statement of service performance, including the disclosures, and whether the financial statements and the statement of service performance represents the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable, and understandable.

We communicate with Board Members regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Restriction on use of our report

This report is made solely to the Society's Board Members, as a body. Our audit work has been undertaken so that we might state to the Society's Board Members, as a body, those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society and its Board Members, as a body, for our audit work, for this report or for the opinion we have formed.

Grant Thornton New Zealand Audit Limited**Brent Kennerley****Partner****Wellington, New Zealand****30 August 2024**

Travel Agents Association of New Zealand Incorporated

Entity Information

For the year ended
31 May 2024

Legal Name of Entity:	Travel Agents Association of New Zealand Incorporated (TAANZ)
Type of Entity and Legal Basis (if any):	TAANZ is an Incorporated Society registered under the Incorporated Societies Act 1908.
Registration Number:	220230

Entity's Purpose or Mission:

Formed in 1962, TAANZ is the trade association representing the vast majority of travel agents and their travel brokers operating in New Zealand. Its vision is to promote the use of a TAANZ Travel Agent to consumers and to act with purpose and clarity, sustaining a deregulated market place in which TAANZ members may conduct their business.

There is no government licensing for travel agents in New Zealand so TAANZ is a self-regulating organisation promoting quality standards, a Code of Ethics and Practice and to consumers, the use of a TAANZ travel agent. TAANZ members must meet strict membership and financial criteria and be subject to an annual financial review by an independent Bonding Authority. All TAANZ members participate in the TAANZ Bonding Scheme for the protection of the consumer. TAANZ works with training organisations and providers to ensure travel consultant industry training has the right content to enable them to service their customers, to understand new technology, the law and the travel industry at large. TAANZ interacts with supply partners and government agencies lobbying issues on its members' behalf. TAANZ is a signatory to the TAANZ IATA agreement's protection arrangements for airlines and the Association hosted the National Travel Industry Awards celebrating excellence in the multiple channels of agency and supplier distribution in 2019, then again in 2024.

Entity Structure:

The management of the Association is vested in a Board of six elected directors, one of whom is the Board elected President, another the Vice-President. Board members hold office for 2 years but are eligible for re-election at the AGM. The elected Board has the power to co-opt up to three persons.

The Association contracts the TAANZ Bonding Authority services, an administrator and accounting services. From September 2020 it has employed no staff. In March 2022 a CEO was appointed on a contract basis until February 2024.

Main Sources of the Entity's Cash and Resources:

In 2024, 37% of income was generated from members, 42% from the National Travel Industry Awards event and 21% was from interest, dividends and investment activities.

Entity's Reliance on Volunteers and Donated Goods or Services:

The Association has no volunteers or goods in kind.

Contact details

Physical Address:	Level 2, 125 Featherston St, Wellington
Postal Address:	P O Box 1888, Wellington
Phone/Fax:	04 496 4884
Email/Website:	www.taanz.org.nz



Travel Agents Association of New Zealand Incorporated
Statement of Service Performance
For the year ended
31 May 2024

Description of the Entity's Outcomes

Key strategic objectives and outcomes TAANZ aims to achieve, influence and deliver include:

Qualification accreditation and compliance.

Our aim is to elevate the professional standards of all TAANZ members. Qualifications and training are one of the instruments by which to do this. TAANZ is aware that its members benefit from staff obtaining qualifications in a number of facets; cost of error to business reduces and levels of engagement with employer and customer improves. TAANZ annually measures the percentage of members who achieved the accreditation criteria set by TAANZ. In recent months, TAANZ has worked with Service IQ to update the accreditation modules. They are currently under review with Ringa Hora. There will be a big drive between now and 31 December 2025 to bring the qualifications up to date in the Post Covid-19 environment.

	Actual This Year	Budget Equal to or better than last year	Actual Last Year
Outcomes and measures of quality and objectives in respect to delivery			
Qualifications accreditation compliance	74%		77%

Reduced instances of agent default. TAANZ continues to influence the compliance of its members' financial requirements setting a zero default level. TAANZ has maintained an additional layer of review for members with < 10M annual turnover to now present management accounts on a 6 monthly basis as well as the annual review. No agent defaults were recorded in the financial year. This result accords with the Board's objective to preserve and protect TAANZ accumulated funds.

	Actual This Year	Budget Equal to or better than last year	Actual Last Year
Outcomes and measures of quality and objectives in respect to delivery			
Number of agency defaults	0		0

Nil exposure of TAANZ funds. In conjunction with zero agency defaults, TAANZ objective is to limit the exposure of funds paid in the instance of defaults to consumers and airlines to zero dollars. In the event of a default, TAANZ seeks full recovery of funds, but is limited to the amount for which each member has provided security. TAANZ achieved its objectives in the financial year requiring no payment to airline or consumer.

	Actual This Year	Budget Equal to or better than last year	Actual Last Year
Outcomes and measures of quality and objectives in respect to delivery			
Paid to airlines arising from agency defaults	\$0	\$0	\$0
Paid to consumers arising from agency defaults	\$0	\$0	\$0
TAANZ funds not recovered	\$0	\$0	\$0

Professional standards – the code of ethics. TAANZ members abide by a code of ethics. In the event TAANZ receives a complaint from a customer of a TAANZ member the code is used to assess the conduct of the agent. The onset of Covid 19 induced supplier cancellations resulted in a dramatic increase in formal complaints. No agents were found to have breached the rules or code of ethics and no disciplinary committees were formed. TAANZ was not required to assist any members in the disputes tribunal in the financial year.

	Actual This Year	Budget This Year	Actual Last Year
Outcomes and measures of quality and objectives in respect to delivery			
Complaints received	17	the same or less than prior year	45
Complaints resolved	17	the same or less than prior year	45
Number of complaints investigated by Committee	0	0	0
Number of complaints successfully resolved at Tribunal	0	Any presented to Tribunal	0



Bonding compliance. TAANZ members act according to a strict membership and bonding criteria. In the financial year fewer members were fined for non-compliance. Note that some leniency was given to members due to the stress they were under.

Outcomes and measures of quality and objectives in respect to delivery	Actual	Budget	Actual
	This Year	This Year	Last Year
Agents fined for late Bonding returns	1	the same or less than prior year	0
Non-compliant agents reported end May	1	the same or less than prior year	2
Agents terminated for not meeting the Bonding Authority criteria	1	the same or less than prior year	0

Approvals. Membership approvals jumped due to Flight Centre joining TAANZ. The membership approvals include full and branch members.

Outcomes and measures of quality and objectives in respect to delivery	Actual	Budget	Actual
	This Year	This Year	Last Year
All membership approvals	295	the same or better than prior year	299
All membership relinquishments	9	the same or less than prior year	17

The National Travel Industry Awards. The event was held in May 2024 in Auckland, which was the first time since 2019.

Outcomes and measures of quality and objectives in respect to delivery	Actual	Budget	Actual
	This Year	This Year	Last Year
NTIA tickets sold	775	NA	NA



Travel Agents Association of New Zealand Incorporated

Statement of Financial Performance

For the year ended
31 May 2024

	Note	Actual This Year \$	Actual Last Year \$
Revenue			
Fees, subscriptions and other revenue from members	1	271,625	250,013
Revenue from providing goods or services	1	312,609	-
Interest, dividends and other investment revenue	1	152,089	91,456
Other revenue	1	5,837	3,337
Total Revenue		742,159	344,806
Expenses			
Volunteer and employee related costs	2	-	-
Costs related to providing goods or services	2	527,278	355,278
Other expenses	2	73,398	68,515
Total Expenses		600,676	423,793
Surplus/(Deficit) for the Year before tax		141,483	(78,988)
Taxation expense	15	-	-
Net Surplus/(Deficit) for the Year after tax		141,483	(78,988)

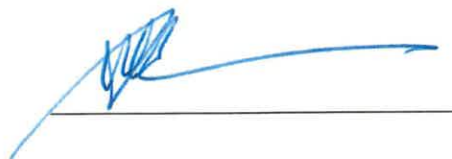


Travel Agents Association of New Zealand Incorporated

Statement of Financial Position

As at
31 May 2024

	Note	Actual This Year \$	Actual Last Year \$
Assets			
Current Assets			
Bank accounts and cash	3	114,910	185,927
Debtors and prepayments	3	172,346	2,311
Other current assets	3, 8	2,842,701	2,791,561
Total Current Assets		3,129,958	2,979,799
Non-Current Assets			
Property, plant and equipment	4	-	1,303
Investments	3	438	438
Total Non-Current Assets		438	1,741
Total Assets		3,130,396	2,981,540
Liabilities			
Current Liabilities			
Creditors and accrued expenses	3	50,550	58,378
Other current liabilities	3, 8	102,316	87,116
Total Current Liabilities		152,866	145,494
Total Liabilities		152,866	145,494
Total Assets less Total Liabilities (Net Assets)		2,977,530	2,836,046
Accumulated Funds			
Accumulated surpluses	5	377,528	236,045
Bank Guarantee and Consumer Fund	5	2,600,000	2,600,000
Total Accumulated Funds		2,977,530	2,836,046



Chair

30 Aug 2024

Dated

This statement of financial position is to be read in conjunction with the accompanying notes from pages 11-19



Travel Agents Association of New Zealand Incorporated

Statement of Cash Flows

For the year ended
31 May 2024

	Actual This Year \$	Actual Last Year \$
Cash Flows from Operating Activities		
Cash was received from:		
Fees, subscriptions and other receipts from members	271,625	250,013
Receipts from providing goods or services	174,118	10,892
Interest, dividends and other investment receipts	37,167	28,746
Cash was applied to:		
Payments to suppliers	(554,670)	(445,622)
Payments to employees	-	-
Net Cash Flows from Operating Activities	(71,755)	(155,971)
Cash flows from Investing and Financing Activities		
Cash was received from:		
Receipts from the sale of investments	-	100,000
Receipts from the sale of property, plant and equipment	745	-
Cash was applied to:		
Payments to acquire property, plant and equipment	-	-
Payments to purchase investments	-	-
Net Cash Flows from Investing and Financing Activities	745	100,000
Net Increase / (Decrease) in Cash	(71,016)	(55,972)
Opening Cash	185,927	241,897
Closing Cash	114,910	185,927
This is represented by:		
Bank Accounts and Cash	114,910	185,927



Travel Agents Association of New Zealand Incorporated

Statement of Accounting Policies

For the year ended

31 May 2024

Basis of Preparation

Travel Agents Association of New Zealand Incorporated (the "Society") has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is for the Society, which also includes the operations of the Travel Agents Association Bonding Scheme which operates as a division of the Society. The Performance Report is prepared under the assumption that the Society will continue to operate in the foreseeable future.

The financial statements are presented in New Zealand dollars (\$), which is the Society's functional currency. All numbers presented here have been rounded to the nearest dollar unless otherwise stated.

Goods and Services Tax (GST)

The Society is registered for GST. All amounts are recorded exclusive of GST, except for debtors and creditors which are stated inclusive of GST.

Taxation

Taxation has been provided on the income earned by the Society on transactions outside of its membership. The Society is not liable for the tax on its dealings with members.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Revenue

Fees, subscriptions and other revenue from members: Subscriptions are recognised evenly over the period in which it relates. Fees and other revenue from members is recognised when invoiced.

Interest Income: Interest income is recognised on an accrual basis.

Other revenue: Recognised when invoiced.

Travel Agents Association of New Zealand Incorporated

Statement of Accounting Policies

For the year ended

31 May 2024

Investments

Investments in shares and bonds are valued at cost and reviewed for impairment at every board meeting.

Group Financial Instruments

The Society uses non-derivative financial instruments as part of its normal operations. These financial instruments include bank accounts, term deposits and debtors. The Society does not use derivative financial instruments. All financial instruments are recognised in the Statement of Financial Position at their fair value.

Depreciation

Depreciation is calculated on straight line basis at rates that will write off the cost of assets over their estimated useful life, which are as follows:

Furniture and fixtures - 5 years

Office Equipment - 3 years

Computer Software - 3 years

Leasehold Improvements - 6 years

Accounts Receivable

Receivables are stated at estimated realisable value after providing against debt where collection is doubtful. Bad debts are written off during the period in which they are identified.

Member Deposits

Deposits are held for members in term deposits which are recognised in the Statement of Financial Position at their fair value.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year (last year - nil).

Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended
31 May 2024

Note 1 : Analysis of Revenue

		This Year	Last Year
Revenue Item	Analysis	\$	\$
Fees, subscriptions and other revenue from members	Subscriptions and Entrance Fees	192,225	179,513
	Levies	79,400	70,500
	Total	271,625	250,013
		This Year	Last Year
Revenue Item	Analysis	\$	\$
Revenue from providing goods or services	Revenue from National Awards Event	312,609	-
Total		312,609	-
		This Year	Last Year
Revenue Item	Analysis	\$	\$
Interest, dividends and other investment revenue	Interest & Dividends	152,089	91,456
Total		152,089	91,456
		This Year	Last Year
Revenue Item	Analysis	\$	\$
Other revenue	Claims recovery	837	837
	Sponsorship	5,000	2,500
	Total	5,837	3,337



Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended
31 May 2024

Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
Volunteer and employee related costs	Salaries and Wages	-	-
	ACC levies	-	-
	Total	-	-

Expense Item	Analysis	This Year \$	Last Year \$
Costs related to providing goods or services	Bonding Authority Administration Expenses	60,238	57,104
	General expenses	1,826	1,672
	Internet and website expenses	1,330	-
	Meeting and board expenses	1,083	4,799
	Expenses from National Awards event	272,178	-
	President and director fees	36,000	43,239
	Postage	-	10
	Printing and stationery	-	50
	Office Administration	147,212	236,372
	Telephones	1,037	1,268
	Travel expenses	2,108	8,445
	WTAAA meetings*	4,264	2,320
	Total		527,278

* World Travel Agents Associations Alliance

Expense Item	Analysis	This Year \$	Last Year \$
Other expenses	Audit Fees	18,195	14,175
	Annual report/AGM	3,279	2,679
	Depreciation	559	1,185
	Insurance	3,025	2,450
	Legal and professional fees	17,340	17,026
	Bank Guarantee Fee	31,000	31,000
Total		73,398	68,515



Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended

31 May 2024

Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	This Year \$	Last Year \$
Bank accounts and cash	ANZ Current Account 00	76,940	79,261
	ANZ Current Account 26	10,203	49,518
	ANZ Call Account 25	15,302	15,011
	ANZ Call Account 27	4,786	4,695
	BNZ Current Account	7,579	37,343
	Petty Cash	100	100
	Total		114,910
Asset Item	Analysis	This Year \$	Last Year \$
Debtors and prepayments	Accounts receivable	160,153	2,311
	Prepayments	12,193	-
	Total	172,346	2,311
Asset Item	Analysis	This Year \$	Last Year \$
Other current assets	Short term deposits	2,772,741	2,659,262
	Member Deposits and interest at BNZ	44,631	91,247
	GST receivable	-	11,913
	Tax refund/(payable)	25,326	15,631
	Imputation Credits	5	-
	Accrued income	-	13,509
Total		2,842,701	2,791,561
Asset Item	Analysis	This Year \$	Last Year \$
Investments	Air New Zealand Shares	438	438
	Total	438	438
Liability Item	Analysis	This Year \$	Last Year \$
Creditors and accrued expenses	Trade and other payables	24,563	46,086
	Accrued operating expenses	25,988	12,293
	Total	50,550	58,378
Liability Item	Analysis	This Year \$	Last Year \$
Other current liabilities	Member deposits held at BNZ	39,055	87,116
	Revenue in Advance	53,689	-
	GST Payable	9,572	-
	Total	102,316	87,116

Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended
31 May 2024

Note 4 : Property, Plant and Equipment

This Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Buildings	-	-	-	-	-
Furniture and fixtures	-	-	-	-	-
Computers & Office Equipment	1,303	-	745	558	-
Total	1,303	-	745	558	-

Last Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Buildings	-	-	-	-	-
Furniture and fixtures	-	-	-	-	-
Computers & Office Equipment	2,488	-	-	1,185	1,303
Total	2,488	-	-	1,185	1,303



Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended
31 May 2024

Note 5: Accumulated Funds

This Year				
Description	Accumulated Surpluses or Deficits	Consumer Fund	Bank Guarantee	Total
Opening Balance	236,045	100,000	2,500,000	2,836,046
Surplus/(Deficit)	141,483	-	-	141,483
Funds received for claims	-	-	-	-
Funds paid in or out for claims	-	-	-	-
Transfer to/from Bank Guarantee	-	-	-	-
Closing Balance	377,528	100,000	2,500,000	2,977,530

Last Year				
Description	Accumulated Surpluses or Deficits	Consumer Fund	Bank Guarantee	Total
Opening Balance	315,033	100,000	2,500,000	2,915,033
Surplus/(Deficit)	(78,988)	-	-	(78,988)
Funds received for claims	-	-	-	-
Funds paid in or out for claims	-	-	-	-
Transfer to/from Bank Guarantee	-	-	-	-
Closing Balance	236,045	100,000	2,500,000	2,836,046

Bank Guarantee: TAANZ and IATA have undertaken an agreement whereby airlines, through IATA are able to make claims on the TAANZ Bank Guarantee of 2.5M. No claim may exceed \$1.125m. The agreement commenced 1 January 2022 and will continue until 31 December 2024.

Consumer Fund: TAANZ also provides a Consumer Fund to the value of 100k. The fund is available to meet assessed and approved consumer claims of a TAANZ member's failure. 100k is available in each case where a TAANZ member fails.

Restatement of Historical Taxation: A tax adjustment of \$14,846 was made which adjusted the 2023 Opening balance from \$2,929,879 to \$2,915,033.



Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended
31 May 2024

Notes 6 - 12

Note 6: Net Claims and Expenses

There have been no claims on members (2023: Nil)

Note 7: TAANZ Airline and Consumer Funds

TAANZ and IATA have undertaken an agreement whereby airlines, through IATA are able to make claims on the TAANZ Bank Guarantee of 2.5M.

No claim may exceed \$1.125m. The agreement commenced 1 January 2022 and will continue until 31 December 2024. TAANZ also provides a Consumer Fund to the value of 100k. The fund is available to meet assessed and approved consumer claims of a TAANZ member's failure. 100k is available in each case where a TAANZ member fails.

The Bank of New Zealand holds a security over the Bank Guarantee Fund.

Note 8: Cash Bonds

The funds from members who have provided a cash bond are shown as investments totalling \$39,055.08 (2023: \$87,115.80). The corresponding liability including interest owed at the reporting date to such members is \$44,631.15 (2023: \$91,246.50). This includes interest of \$5,576.07 (2023: \$4,130.70).

On 31 August 2022, the Client Funds Account held with the BNZ was closed due to being uncompliant with the Anti Money Laundering Act. From June to August, \$2,455,940.61 was transferred to the Gault Mitchell Law Trust account at the ASB, and the remainder was paid out to the TAANZ members who had arranged an alternative bond security.

Note 9: Lease Commitments

The Society has no lease commitments. (2023: Nil)

Note 10: Auditor Remuneration

Total fees payable to Grant Thornton the auditor for the 2024 Financial Statements totalled \$18,195 (2023: \$14,500).

Note 11: Contingent Liabilities

There are no contingent liabilities at year end. (2023: None).

Note 12: Contingent Assets

There are no contingent assets at year end (2023 None).



Travel Agents Association of New Zealand Incorporated

Notes to the Performance Report

For the year ended
31 May 2024

Notes 13 - 17

Note 13: Related Party Transactions

There are no related parties at reporting date (2023: None)

Note 14: Capital commitments

There are no capital commitments at reporting date (2023: None)

Note 15: Taxation

There are tax losses of \$292,919 to carry forward (2023: \$189,395).

Note 16: Events After the Balance Date:

2024 - There are no events that have occurred after the reporting date that would have a material impact on the Performance Report.
(2023: There are no events that have occurred after the reporting date that would have a material impact on the Performance Report.)

Note 17: Going Concern Assessment

TAANZ has been impacted by the Covid-19 pandemic significantly since March 2020. In the 2 years to May 2022, membership revenue from travel agents fell by nearly 90% due to their inability to pay. In the year to 31 May 2024, membership subscriptions are around half of pre-Covid levels, however the Association has returned to surplus due to higher interest rates, a surplus on the NTIA event, and careful management of expenditure.

The organisation can continue to meet its current obligations and is solvent with reliance placed on the going concern assumption for 2024/25.

